

Aswini IT helped the Major Packing Industry Player TES Packaging Pvt. Ltd. Achieve high performance and Reputation



SAP Business One Implementation

Executive Summary

Aswini IT set up the SAP B1 enterprise management solution tool for TES Packaging Pvt. Ltd., a high quality packaging and printing solutions company based in Hyderabad. The client benefitted immensely in terms of savings on extra inventory and material wastage. The process undertaken by Aswini IT to implement the SAP B1 is presented here.

"Testimonial Goes Here Please Provide"

Challenges

The client had issues regarding material management on production line and delays in production. The client's expert team put forth the following key problems:

1. Surplus inventory stocks.
2. Higher wastage as the large sheets of specialty paper were not being efficiently used for making different sized envelopes.
3. Delays in decision making owing to absence of automatic reporting system.

How Product Helped

Aswini IT team implemented SAP B1 to improvise the operational efficiency in production line. The approach taken by the team can be summarized as below:

1. Business understanding: Aswini IT's business consulting team did a careful assessment of problems articulated by the client. Efficiency problems in material management and lack of a management dashboard were identified as critical issues leading to the above customer pains.

2. SAP implementation: The issues pointed out were taken up by technology team to identify the specific areas to focus upon in terms of implementation. Sales, Production and Inventory modules were implemented and customized to resolve issues relating to material management and production planning. Solutions were also developed for automatic invoicing and reconciliation of payments.

3. Dashboards and documentation: The SAP B1 implementation enabled the higher management of the company to see the business performance on single computer screen at the end of each day. This

was made possible by the documentation automatically generated by the software. This

brought significant advantage for higher management to concentrate on business development and performance improvement fronts.

Results, Return on Investment and Future Plans

1. Significant reduction in raw material inventories with the same production output.
2. Material wastage reduced by more than 30%.
3. Direct cost savings on inventories and materials.
4. Reduced delivery time due to improvement in production scheduling.
5. Concise and complete information for higher management about the current state of business.

Having a whole host of international business clients, improved and more professional business operations, after SAB B1 implementation, are spelling wonders for TES's performance and hence reputation.